



CANADIAN BUSINESS | ASSOCIATION CANADIENNE
AVIATION ASSOCIATION | DE L'AVIATION D'AFFAIRES



Membership Information Guide

Mission

*To be the voice for
Business Aviation in Canada*



ADVOCATING FOR BUSINESS AVIATION

Since 1961.....

the Canadian Business Aviation Association (CBAA) has assumed an increasing role in its advocacy for Canadian business aviation interests.

With a membership of approximately 400 companies and organizations, including operators, management companies and suppliers, CBAA represents the entire business aviation community with a unified and collective voice.

CBAA's Vision

The Canadian Business Aviation Association (CBAA) is dedicated to serving as the unwavering voice for business aviation in Canada. Our mission is to advocate, represent, and champion the interests of the Canadian business aviation community, ensuring its sustained growth, success, and positive impact on the nation's economy.

We strive to foster a vibrant business aviation ecosystem by promoting collaboration, innovation, and excellence within our industry. Through proactive engagement with government bodies, regulatory authorities, and key stakeholders, we actively shape policies, regulations, and industry standards that support the safe, efficient, and responsible operation of business aviation in Canada.

The CBAA is committed to facilitating knowledge exchange, sharing best practices, and providing educational resources that empower our members to excel in their operations. We promote professional development and uphold the highest standards of safety, environmental stewardship, and operational efficiency across the business aviation spectrum.

As the leading advocate for business aviation, we seek to raise awareness and enhance the understanding of this vital sector's significant economic contributions and societal benefits. By fostering a positive perception of business aviation, we aim to strengthen its position as a crucial driver of economic growth, job creation, and connectivity within Canada.

In all our endeavors, we prioritize transparency, integrity, and ethical conduct. We foster a sense of community and collaboration among our members, recognizing that we can achieve greater collective impact by uniting our diverse perspectives and expertise.

Through our unwavering commitment to the advancement of business aviation in Canada, the CBAA is dedicated to ensuring that our industry thrives, our members prosper, and that the benefits of business aviation are enjoyed by all Canadians.



SUPPORT YOUR FUTURE

Why CBAA?

When you become a part of the CBAA, you will gain access to all our efforts aimed at streamlining your operations and advancing the business aviation industry.

MANAGEMENT COMPANIES

Regulatory Advocacy: Management companies play a pivotal role in the operation and oversight of business aviation assets. By aligning with the CBAA, they can leverage the associations' advocacy efforts to shape policies and regulations that directly impact their operations. CBAA's proactive engagement with government bodies and regulatory authorities ensures that management companies' concerns and needs are addressed, making their job easier and more efficient.

OWNER/OPERATORS

Safety, Professionalism and Economic Benefits: CBAA's commitment to safety, professional development, and operational excellence directly benefits owner/operators. Access to education resources, best practices, and industry standards enhances operational safety and professionalism. Additionally, supporting CBAA's mission aligns with the growth of an industry that generates jobs, fosters economic growth, and improves connectivity in Canada benefitting both owner/operators and their communities.

ASSOCIATES

Market Access: The association's extensive network of members and stakeholders provides associates with opportunities to showcase their products and services to a targeted audience, potentially leading to increased sales and business growth.

CBAA membership allows you to contribute to a sector that drives economic growth, job creation, and connectivity in the nation.

MEMBERSHIP TYPES AND FEES

OPERATORS

An enterprise or individual which owns or operates Canadian-registered aircraft as an aid to the conduct of their business

Based on Canadian Registered Aircraft

Fee Level	Aircraft Type	Fee (1 year)
1 & 2	One or more turboprop aircraft Under 12,500 lbs	\$650
3	One turboprop aircraft 12,500 lbs and over	\$2,500
4	One turbojet aircraft Under 15,000 lbs	\$2,500
5	One turbojet aircraft 15,000 lbs to 30,000 lbs	\$3,500
6	One turbojet aircraft Over 30,000 lbs	\$5,000
7	Two or more aircraft 12,500 lbs and over	\$5,000

Applicable taxes are extra

*Includes helicopters. All weights are MTOW.

ASSOCIATES

An enterprise or individual which owns or operates Canadian-registered aircraft as an aid to the conduct of their business

Based on Canadian Registered Aircraft

Fee Level	Gross Annual Income	Fee (1 year)
1	Under \$1,000,000	\$454
2	\$1,000,000 to \$4,999,999	\$755
3	\$5,000,000 to \$9,999,999	\$1,095
4	\$10,000,000 to \$24,999,999	\$1,575
5	\$25,000,000 to \$49,999,999	\$2,290
6	\$50,000,000 to \$99,999,999	\$3,375
7	Over \$1,000,000,000	\$4,620

AFFILIATES

An enterprise which owns or operates aircraft which are exclusively registered in a nation other than Canada.

Fee Level	Flat Rate	Fee (1 year)
1	Foreign Operator	\$520



OPERATOR MEMBER BENEFITS

- ✓ **ADVOCACY, DEFENDING YOUR INTERESTS**
 - Lobbying to government on behalf of the BA community on policies and programs that support your operations
 - Luxury tax on aircraft
 - Airport Access and Slot Coordination
- ✓ **ONLINE MEMBER COMMUNITY - CBAA'S FLIGHT OPERATIONS SLACK GROUP**
 - Connect with industry professionals and critical information. A tool to build a more robust targeted operations updates and communications to CBAA's operator members allowing for open dialogue, experience and questions
- ✓ **HANDS-ON TOOLS TO SUPPORT YOUR DAILY OPERATIONS**
 - Type Ratings and MEL delegations
 - Partners in Safety: a comprehensive suite that includes an online RMS, template Ops Manual, and other tools required for SMS operations and implementation and compliance tools
- ✓ **NETWORKING, LEARNING AND EXCLUSIVE DISCOUNTS**
 - Receive one complimentary FULL registration for CBAA's annual convention & exhibition
 - Industry Partnership Program
 - Receive direct invitations to attend in-person meetings and virtual webinars
 - Loss of License Insurance
 - IBAC crew cards
- ✓ **CBAA'S WEEKLY NEWS BULLETIN**
 - Publish your company's important announcements and press releases
 - Receive weekly updates directly to your inbox

The CBAA is making an impact with useful tools and alliances

*CBAA's 2023 Economic Impact Study and 2023 Aviation Compensation Survey
CBAA is a proud member of the Business Aviation Coalition for SAF*



ASSOCIATE MEMBER BENEFITS



INDUSTRY PARTNERSHIP PROGRAM

- Advertise your products and services to the business aviation community year-round
- Recognition as *Feature Partner* prominently showcased on CBAA's website, news bulletin and promoted across our social media channels



CBAA'S WEEKLY NEWS BULLETIN

- Publish your company's important announcements and press releases
- Receive weekly updates directly to your inbox



Making a greater impact with useful tools and alliances

- CBAA's 2023 Economic Impact Study
- CBAA's 2023 Aviation Compensation Survey
- CBAA is a proud member of the Business Aviation Coalition for SAF



ONLINE MEMBER DIRECTORY ***New in 2023***

- Your company listed year-round within CBAA's online member directory



NETWORKING, LEARNING AND EXCLUSIVE DISCOUNTS

- Receive significant registration and exhibit discounts at CBAA's annual convention & exhibition
- Receive direct invitations to attend cross-Canada chapter meetings and virtual information webinars

*Business aviation operations and business aircraft manufacturing support 25,600 direct jobs across Canada, earning \$3 billion in wages.
The average wage per job is over \$116,000.*

TAKE FLIGHT WITH CBAA MEMBERSHIP

HOW TO JOIN



Use the QR code to access CBAA's membership page. Select the appropriate member type from the drop down list at the very bottom and click **Join Today!**

You will be prompted to enter the following information:

- Select the applicable fee level
- Enter contact information and select applicable business categories for online directory participation
- Enter username and password
- Select payment options

FUTURE STATE - *What's to come at CBAA?*

- Preferred de-icing rates at major airports
- Sustainable Aviation Fuel book and claim program
- Environmental Accreditation
- Insurance Benefits

Business aviation operations and business aircraft manufacturing in Canada contribute an estimated \$11.7 billion in direct economic output nationally.





SHAPING THE FUTURE

JOIN TODAY AND SHAPE THE FUTURE OF BA IN CANADA

Business aviation in Canada is a thriving and dynamic sector, essential for the vast and diverse landscape of the country. The decision to join the Canadian Business Aviation Association offers multifaceted benefits for anyone involved in this industry, from entrepreneurs to seasoned aviation professionals.

In the first chapter of this membership story, the primary focus would be on the unparalleled access to industry knowledge and expertise provided by the CBAA. Members gain insights into national and international regulations, market trends, and innovative aviation technologies. The Association typically organizes educational webinars, seminars, and conferences, keeping its members well-informed and ahead of the curve.

Business aviation in Canada isn't just about aircraft and logistics; it's also about people and connections. The CBAA brings together a diverse range of professionals, from pilots and maintenance engineers to business owners and policy makers. Through regular meetings, social events, and forums, members can build valuable relationships, collaborate on projects, and share best practices. These connections can lead to new business opportunities, partnerships, and collaborative ventures, which are invaluable in a field as interconnected as aviation.

Advocacy is another critical element of the story. The CBAA acts as a collective voice for their members, lobbying for policy changes, better infrastructure, and more favorable business conditions. We engage with regulatory bodies and government agencies, ensuring that the concerns and needs of the aviation community are heard and addressed. This collective advocacy can lead to more favorable operating conditions, enhanced safety standards, and better overall business environments for everyone in the sector.

Safety and best practices forms the next chapter of the tale. The CBAA plays a pivotal role in promoting safety standards and operational best practices. We provide resources, programs and guidelines to ensure that operations are conducted safely and efficiently. This focus on safety not only helps in maintaining an enviable operational record but also enhances the reputation and credibility of businesses aviation.

Lastly, by joining the CBAA members not only benefit from knowledge, networking, advocacy, and safety resources but also contribute to the strength and vitality of the entire Canadian business aviation community. Collectively, we drive the industry forward, adapting to new challenges and seizing new opportunities in the ever-evolving landscape of business aviation.