

President & Chief Executive Officer

COPA - Canada's leading General Aviation organization—

The Canadian Owners and Pilots Association (COPA) is a federally registered, not-for-profit association that provides information and advocacy services for the General Aviation (GA) community in all of Canada. COPA has close to 16,000 members in over 150 chapters across the country, which ranks it as the largest aviation association of any kind in Canada. Founded in 1952, COPA has long been the voice of GA in Canada and is well positioned to face the advancements and challenges of the future.

Reporting to the Chair of the Board of Directors, the **President & Chief Executive Officer** (CEO) is responsible for the implementation of COPA's strategic plan, including membership satisfaction and growth, business development, financial management and the leadership and management of the COPA support staff. The CEO will create the environment to build on membership engagement and growth of membership. In addition, to ensure that COPA continues to be the preeminent voice of General Aviation in Canada, the CEO will establish targets and standards of performance and drive the organization to build on past successes, and have a meaningful impact on the GA sector in Canada.

The ideal candidate has at least 10 years of senior leadership experience, ideally within an aviation or member service-related environment and an understanding of volunteer driven organizations, as well as a post-secondary degree or equivalent. You are highly analytical, detailed and creative and you have excellent communication, consensus building and interpersonal skills. You are innovative and have the ability to shift with the changing aviation sector and lead the organization through a period of constant challenge. You have a proven record of managing complex issues at both the operational level and political level and are able to ensure operational effectiveness and identify opportunities for improving efficiency and member service. You can develop and communicate a vision, management philosophy and sound business strategy, deliver both operationally and fiscally and implement procedures and strategic benchmarks which will help the organization make its short- and long- term objectives a reality. You have a strong understanding of volunteer governance and experience working with Boards.

You possess a strong knowledge of financial and accounting principles and systems, along with exceptional multi-tasking and time management skills, consistently demonstrating sound judgment and timely decision-making. You have experience resolving technical issues. You will have a successful track record of leading a group of volunteers and building high performance teams. You are a team player and visible leader with a high degree of integrity and honesty, someone who consistently leads by example, and who earns the respect of colleagues both inside and outside of the organization.

To apply for this position or more information, please contact:

COPA President & CEO Search Committee c/o bmahoney@regal.nf.net